

## **President – Truckload Carriers Association (TCA)**

**Location:** Alexandria, VA (with travel required)

**Reports to:** Officers, Truckload Carriers Association

### **About the Truckload Carriers Association**

For more than 85 years, the Truckload Carriers Association (TCA) has been the voice of the truckload industry. Representing carrier members and industry professionals across North America, TCA advocates for safe, efficient, and profitable freight transportation while providing education, networking, and leadership development.

### **Position Summary**

The President of the Truckload Carriers Association serves as the chief executive officer of the organization, responsible for providing visionary leadership, advancing TCA's mission, and ensuring long-term growth and sustainability. Reporting directly to the Officers, the President will be a strategic leader with deep knowledge of the trucking industry, proven association management experience, strong advocacy skills, and the ability to engage members and stakeholders at all levels.

### **Key Responsibilities**

- **Strategic Leadership:** Develop and execute strategies that grow the Association's influence, membership, and value proposition.
- **Advocacy & Government Relations:** Build and maintain strong relationships with policymakers on Capitol Hill and key regulatory agencies; serve as the voice of the truckload sector on critical issues.
- **Member Engagement:** Strengthen and expand relationships with carrier members, associate members, and industry partners; ensure programs reflect the evolving needs of members.
- **Technology & Innovation:** Embrace and promote technological advances that improve safety, efficiency, and competitiveness within the industry.
- **Fundraising & Financial Oversight:** Secure resources through sponsorships, events, and partnerships; oversee financial management to ensure stability and growth.
- **Board Relations & Governance:** Partner effectively with the Officers and Board of Directors and committees; ensure transparent communication and collaborative decision-making.

- **Organizational Management:** Lead, develop, and inspire staff to achieve organizational goals and maintain a culture of integrity, collaboration, and performance.

### **Required Qualifications**

- Proven executive leadership experience in an association, nonprofit, or corporate environment.
- Deep understanding of the trucking and transportation industry.
- Demonstrated success in advocacy and government relations, particularly in Washington, D.C.
- Strong track record of fundraising, partnership development, and financial stewardship.
- Exceptional communication and public-speaking skills; ability to represent TCA as a respected voice in the industry and with policymakers.
- Experience leading and motivating high-performing teams.
- Bachelor's degree preferred.

### **Key Leadership Attributes**

- Executive presence with the ability to engage diverse stakeholders.
- Visionary mindset with a focus on innovation and growth.
- Collaborative style with strong interpersonal and relationship-building skills.
- Commitment to advancing safety, professionalism, and profitability in the truckload industry.

### **Application Process**

Interested candidates should submit a resume and cover letter; including salary requirements to: **truckloadpresident@gmail.com**.

Applications must be received before November 1, 2025. Confidentiality will be maintained throughout the process.